Comp-Utility Corporation

Who we serve...

CUC (CUC) is a facilities engineering and construction company specializing in design and construction of network operation centers (NOCs), data centers, computer rooms, and telecom facilities. Our customer base includes information systems and telecom executives, facilities engineers, architects, and contractors. Our geographic area is unlimited. Click here to see our client list.

What we do...

We make your life easier by minimizing your facilities headaches. We understand how difficult and time-consuming it is to select the appropriate equipment and software for a reliable network -- without the additional worries of power outages, overheating, space utilization, and poorly marked cabling systems. We find most companies' interests lie in network components and software selection. We provide mission-critical infrastructures that are friendly to network equipment, so you can focus on the parts of the system you know best and leave the headaches to us.

Comp-Utility's turnkey facility-related engineering, products, and services include:

- Power Quality Systems, Grounding, and Uninterruptible Power Systems (UPS)
- Voice/Data Cabling and Premise Distribution (Copper, Fiber, Overhead, Underground)
- Climate Control, Redundant Cooling Systems
- Systems Furniture, Cabinetry, Racks and Equipment Storage Systems
- KVM Switches (for multiple server monitoring) and Remote Monitoring Equipment
- Access Flooring
- Turnkey Computer/Telecom Room Design/Build.

Your goal is to have a well-designed, coordinated, fully functional, and reliable network. We bring you the facilities expertise to help you achieve this goal.

How we do it...

With our buying power, CUC maintains strategic partnerships with leading industry manufacturers of data center support equipment, components, and services. These are independent relationships, not guided by quotas or sales goals. We take great pride in our reputation for determining the right equipment for each project -- and that guides our purchasing recommendations to our customers.

Upon receiving an inquiry, a Project Engineer is assigned to quickly guide the customer through the process of project definition. These client-oriented professionals act as the client's advocate, interfacing with CUC management, its manufacturers, and installation crafts. This puts an expert in your pocket for resolving any site issues effectively and expeditiously. The project may

involve a single UPS, or an entire data center construction project -- in either case, our goal is to simplify your complex decisions.

We are involved in every phase of the purchasing process. We track shipments, even accept deliveries and store equipment and materials, if necessary. We also perform in-house installation services with a trained staff of craftsmen who believe in their work. We are hands-on project managers and speed up the construction process by thinking ahead. We also offer service plans to maintain equipment in future years.

Company Profile...

CUC is privately held and was formed in 1992 by Randy Collier (President). Working in the industry since 1984, Randy's experience includes thousands of network installations. He is a graduate of the Engineering School of The University of Texas-Austin (BSME, 1983), a Registered Professional Engineer in Texas, and manages the company's activities to those exacting standards.

In 1994, Scott Marshall became the field operations. He is a graduate of The University of Texas-Austin (BBA, 1972), with a minor in math and statistics. Scott has brought over thirty years of construction management experience to the company, and he is a BiCSI certified Registered Communications Distribution Designer (RCDD).

David Hartley was added in 1997. Since obtaining his engineering degree in 1983 at The University of Texas-Austin, David has predominantly worked in the high tech industry as a project engineer, acting as liaison between the customers' unique needs and leading-edge manufacturers' constraints.

These three individuals, with combined experience in excess of 60 years, comprise the dedicated executive staff of Comp-Utility.

CUC's installation team has been assembled from some of the industry's finest craftsmen, each chosen for their own specialized technical ability and expertise. Our people are timely and efficient. They are cross-trained in the field and have attended training courses with some of the best manufacturers and service organizations in our industry. They pride themselves in a job well done, on time.

All of us here at CUC strive to recognize and evaluate requirements of the job to provide a complete package of products and services designed to keep your systems running. We have a sincere interest in providing our clients with prompt, professional, accurate information and technical assistance that reaches beyond the customary contractor's or supplier's technique.

Why use Comp-Utility?

CUC is uniquely qualified to provide stable and reliable infrastructures and components. Our experience includes designing and installing some of the most mission critical network operation centers (NOCs), data centers, computer rooms, and telecom facilities in the world.

It is imperative that support equipment, cabling systems, and cabinetry act as a system -- and we guarantee compatibility. We pledge thoughtful operation of the system and expert advice on its day-to-day operation and future maintenance requirements. We promise you that in a side-by-side comparison, we provide a product no one else offers.

From the date of receipt of the request for quotation through the life of the systems, we will ensure accurate technical information and professionalism, not typically found with the average suppliers of these systems. Our trademark is implementing systems that reduce problems, very often to the point of eliminating the problems entirely.

We offer direct factory service on all equipment with the fastest response times in the industry and 7x24 emergency repairs. We also provide systems that are fault tolerant with redundancy built-in. Only force majeure would keep your certified CUC provided equipment from furnishing dependable service at any time.

Top ten reasons to rely on CUC for your NOC or data center design/build needs:

1. We will directly oversee and influence the design and implementation of the system.
2. Equipment and materials offered are built by the major manufacturers in each category.
3. Our product line covers virtually every computer and telecom room application.
4. Our broad range of products and services make for recurring business, promoting an active partnership with our customers.
5. We are available 7 days a week, 24 hours a day.
6. We offer the total solution -- sole accountability.
7. We have a written safety policy and a written employee drug testing program.
8. Leading companies use us for their mission-critical applications.
9. We are members of the United States and Austin Chambers of Commerce, CATA, CTLA and produce a charity benefit each year.
10. Most of our business is repeat business.

Make Comp-Utility an active member of your project team.

Meeting your computer and telecom room needs is easy as … CUC!

Comp-Utility Corporation
4005 Hyridge Drive
Austin, TX 78759
512.346.0999
512.346.2705 (fax)